

# NEWH REGIONAL TRADE SHOW October 24, 2013 Bell Harbor International Conference Center Seattle, Washington

Triumph Expo & Events Inc. is proud to be your general services contractor for NEWH REGIONAL TRADE SHOW.

As the show contractor, our goal is to provide you with professional exhibit-related products and services to help you maximize your participation in this event. We are also the exclusive provider of services for drayage, decoration, and labor. Below are just some of the things we offer to make your exhibit experience exceptional:

Install & Dismantle Labor Standard & Premium Furnishings Shipping Services Top-quality graphics Custom Booths Personal Service

To make the exhibiting process as simple as possible, we've included an FAQ page in this kit as well as a quick facts page.

We are also available to all exhibitors for quick, convenient and personal service. If you'd like to contact our Exhibitor Services department for information on any of our products or services, please do so at any time using the contact information below:

Your Exhibitor Services and Logistics Specialist Triumph Expo & Events, Inc. Phone: 877-607-1010 Fax: 206-431-4846 csr@triumphexpo.com

- HOW TO USE THISOn the left side of the screen is a list of topics covered in thisEXHIBITOR KIT:kit. Click on the topic of interest and it will take you to the relevant pages/forms.
- ORDERING ONLINE: Click HERE and then click on the link to NEWH REGIONAL TRADESHOW

USERNAME: 7144

PASSWORD: Experience



# **QUICK FACTS**

#### **DEADLINES**

EAC/INSURANCE: DISCOUNT PRICING: ADVANCE SHIPPING: DIRECT SHIPPING:	TUESDAY, SEPTEMBER 24, 2013 FRIDAY, OCTOBER 11, 2013 MONDAY, OCTOBER 21, 2013 WEDNESDAY, OCTOBER 23, 2013	4:00 PM 4:00 PM 4:00 PM 12:00 PM - 4:00 PM				
<u>SCHEDULE</u>						
EXHIBITOR MOVE IN:	THURSDAY, OCTOBER 24, 2013	7:30 AM - 11:00 AM				
SHOW DATES/TIMES:	THURSDAY, OCTOBER 24, 2013	12:00 PM - 6:00 PM				
EXHIBITOR MOVE OUT:	THURSDAY, OCTOBER 24, 2013	6:00 PM - 10:00 PM				
CARRIER CHECK-IN:	THURSDAY, OCTOBER 24, 2013	8:00 PM				
	Empty crates will be returned at 6:00 PM c	n Thursday, October 24, 2013.				
	All exhibitor materials must be removed fr	om the facility by 10:00 pm Thursday.				
	Please note that UPS Ground, FedEx Groun floor. Any freight left on the show floor wil or returned to the warehouse at the exhibi	l be re-routed via Triumph Transportation				
INCLUDED FURNISHINGS:	Black 8' high back drape Black 3' high side drape	One Side Chair One-line Exhibitor ID sign				
	One 4' or 6' table draped in black (MUST REQUEST THROUGH NEWH)					
EXHIBIT HALL FLOORING:	The exhibit area will not be carpeted. To be in a variety of colors is available with the e	etter complement your booth, rental carpet enclosed forms.				
PAYMENT POLICY:	Payment is required with all orders. To pay to csr@triumphexpo.com or fax to 206-431 credit card information or your order will n	-4846. Orders paid by check must include				

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# SHIPPING INFORMATION

ADVANCE SHIPPING ADDRESS:	Company Name and Booth Number NEWH REGIONAL TRADE SHOW Triumph Expo & Events 12614 Interurban Ave S. Seattle, WA 98168
ADVANCE SHIPMENTS ACCEPTED:	30 days prior to deadline, October 21, 2013
ADVANCE SHIPPING DEADLINE:	4:00 PM on Monday, October 21, 2013
DIRECT SHIPPING ADDRESS:	Company Name and Booth Number NEWH REGIONAL TRADE SHOW c/o Triumph & Bell Harbor 2211 Alaskan way, Pier 66 Seattle, WA 98121
DIRECT SHIPMENTS ACCEPTED:	Wednesday, October 23, 2013 <b>ONLY</b> between 12:00 pm and 4:00 pm

Triumph Expo & Events and Show Management will NOT be responsible for any early direct shipments that may be refused by the facility or incur additional fees.

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DO NOT DELAY DO NOT DELAY	TO: TO: EXHBITOR EDOR NAME CPO & EVENTS INC. C/O TRIUMPH EXPO & 12614 INTERURB. VA 98168 C/O TRIUMPH EXPO & 12614 INTERURB. SEATTLE, WA 98 SEATTLE, WA 98 SEATTLE, WA 98	NEWH	# NO. OF PIECES NO. OF PIECES NO. OF PIECES CARRIER	THE ABOVE LABELS ARE PROVIDED FOR YOUR CONVENIENCE. PLACE ONE ON EACH PIECE SHIPPED TO ENSURE PROPER DELIVERY. IF MORE LABELS ARE NEEDED COPIES ARE ACCEPTABLE.
	TO: C/O TRIUMPH 12614 IN SEATTLE		BOOTH # CARRIER	THE ABOVE LABELS ARE PROVII

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SH       R       SH       B       B       B       B       B       B       A       B       CT. 23, 2013 12PM - 4PM       NOT BEFORE       OCT. 23, 2013 12PM - 4PM	TO: SINC. C/O TRIUMP E CENTER BELL HARBO 2211 ALASK SEATTLE, W SEATTLE, W	NEWIC         NEWIC         BOOTH #       NO. OF PIECES         BOOTH #       NO. OF PIECES         CARRIER       NO. OF PIECES
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	TO: C/O TR 2211 AL SEATTI	BOOTH #

# **UNION LABOR JURISDICTIONS**



To assist you in your planning efforts for the upcoming exposition, we are certain you will appreciate knowing in advance that union labor may be required for certain aspects of your exhibit handling. To help you understand the various jurisdictions, we ask that you read the following.

EXHIBIT HALL INSTALLATION & DISMANTLING:	Triumph Expo & Events Inc. has an agreement with the local Carpenters Union to provide labor for display installation and dismantling. Full time employees of the exhibiting companies may set their own exhibits without assistance from this local, provided that the exhibit can be set up in less than one half-hour without the use of tools or ladders. This applies to exhibit display structures and not company products or machinery. Prod- ucts may be placed by exhibitors regardless of booth size. Labor can be ordered by returning the installation and dismantle labor order form or at the showsite service desk.
MATERIAL HANDLING / DRAYAGE:	Triumph Expo & Events Inc. will control access to the loading docks in order to provide for a safe and orderly move-in/move-out. All forklift and material handling from the loading dock to the point of installation is handled by the Carpenter's Union. This is not applicable to materials that can be carried by one person.
SAFETY:	Standing on chairs, tables or other rental furniture is prohibited. This furniture is not engineered to support your standing weight. Triumph Expo & Events Inc. cannot be responsible for injuries or falls caused by the improper use of rental furniture. Please assist in our efforts to provide a safe working environment for everyone.
TIPPING:	Triumph Expo & Events Inc. requests that exhibitors do not tip our employees. They are paid at an excellent wage scale denoting a professional status, and tipping is not allowed. This applies to all Triumph Expo & Events Inc. employees.



DISCOUNT PRICE DEADLINE - Friday, October 11, 2013

COMPANY

BOOTH#(S)

MATERIALS W/ SPECIAL HANDLING

Minimum Charge

cents each add'l pound over 200 lbs

PLEASE SEND PAGES WITH ITEMS SELECTED AND TRANSFER ALL TOTALS TO PAYMENT SUMMARY PAGE

# FREIGHT/MATERIAL HANDLING FEES

#### <u>20 LBS or less per shipment (small package)</u> \$ 37.00

SMALL PACKAGES: Any shipment 20 lbs or under. Pieces without documentation will be delivered to booth without guarantee of piece count or condition. (Shipments above 20 lbs are subject to rates below)

OFF-TARGET: Any shipment that arrives outside the deadline dates listed on this form is subject to a fee of \$0.20/lb offtarget fee. This will be added automatically to the invoice.

### ADVANCE SHIPMENTS (21-200 lbs)

Drivers with inbound shipments must check into the Triumph warehouse by 3:30 pm to guarantee same day unloading. Warehouse receiving hours are Monday - Friday, 8:00 am - 3:30 pm; Closed weekends & holidays.

#### **CRATED MATERIALS**

\$138.00 Minimum Charge

\$ 0.69 cents each add'l pound over 200 lbs

### ADVANCE SHIPMENT DEADLINE DATE: OCTOBER 21, 2013

\$ 164.00

\$ 0.82

DIRECT	SHIPMENTS (21-200 lbs)		
	CRATED MATERIALS	MATE	RIALS W/ SPECIAL HANDLING
\$ 148.00	Minimum Charge	\$ 174.00	Minimum Charge
\$ 0.74	cents each add'l pound over 200 lbs	\$ 0.87	cents each add'l pound over 200 lbs

### DIRECT SHIPMENT DATE: ONLY OCTOBER 23, 2013 12:00 pm to 4:00 pm

PRICES INCLUDE receiving freight, checking for damage and piece count, delivery to booth, storage of empty containers and load out of shipment to preferred carrier. Use the table below to estimate your material handling charge.

SPECIAL HANDLING: Any non-crated or non-palletized shipments, any shipment that requires ground, side door, flat bed, stacked, constricted space unloading, moving other shipments or objects in the truck/trailer to access the target shipment, or materials that arrive without certified weight tickets or documentation. (i.e. express carriers such as UPS, Fed Ex or DHL). **RETURN TO WAREHOUSE:** Exhibitors will be charged 20 cents per pound (\$150 minimum for any shipment that must be returned to the warehouse plus 20 cents per pound for each additional pound over 750 lbs) for the return of the shipment to the TRIUMPH warehouse if 3rd party carrier fails to pick up at show site's designated times. Exhibitors using TRIUMPH Transportation for outbound shipping will have the fee waived.

IMPORTANT

All calculations above are regarded as estimates only. All shipments will be invoiced based on actual weight. By signing this form or by shipping freight either advance or direct, you are entering into a contract with Triumph. Carefully read the Material Handling Terms and Conditions Sheet that accompanies this form.

### **CALCULATION OF MATERIAL HANDLING / DRAYAGE FEES**

ADVANCE SHIPMENT DIRECT SHIPMENT		
Total Estimated Weight (200 lbs minimum)	_lbs	x Rate = \$ _

**Total Estimated Fees** \$

> TOTAL \$

Carry this total to payment summary page

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## **MATERIAL HANDLING - TERMS AND CONDITIONS**

PLEASE READ CAREFULLY! YOU ARE ENTERING A CONTRACT WHICH LIMITS YOUR POSSIBLE RECOVERIES IN CASE OF LOSS OR DAMAGE.

The terms and conditions set forth below are part of the contractual agreement between Triumph Expo & Events Inc. and you the EXHIBITOR. Exhibitor agrees to and accepts the terms and conditions of this contract when any of the following conditions are met:

\*THE MATERIAL HANDLING AGREEMENT IS SIGNED: OR

\*THE EXHIBITOR'S MATERIALS ARE DELIVERED BY A CARRIER TO TE&E'S WAREHOUSE OR TO A SHOW/EXPOSITION SITE FOR WHICH

TE&E IS THE OFFICIAL SHOW CONTRACTOR, OR A SUBCONTRACTOR FOR THE OFFICIAL SHOW CONTRACTOR; OR

\*AN ORDER FOR LABOR AND/OR RENTAL EQUIPMENT IS PLACED BY EXHIBITOR WITH TRIUMPH EXPO & EVENTS INC.

1. DEFINITIONS. For purposes of this contract, "TE&E" means Triumph Expo & Events Inc. and their employees, agents, directors and assigns, affiliated companies, related entities including but not limited to any subcontractors TE&E may appoint. The term "EXHIBITOR" means the Exhibitor, its employees, agents, representatives, and any Exhibitor Appointed Contractor ("EAC") Further, it is hereby understood and agreed that the "EXHIBITOR" is in fact the Shipper" for all purposes and circumstances, notwithstanding anything contained in this contract to the contrary.

2.PACKAGING AND CRATES. TE&E shall not be responsible for damage to loose uncrated materials, padwrapped or shrink-wrapped materials, glass breakage, concealed damage, carpets in bags or poly, or materials improperly packed. In addition TE&E shall not be responsible for crates and packaging which are unsuitable for handling, in poor condition, or having prior damage. Crates and packaging should be of a design to adequately protect contents for handling by forklift and similar means.

3. EMPTY CONTAINERS. Empty container labels will be available at the show site service desk. Affixing labels to the containers is the sole responsibility of EXHIBITOR or his representative. All previous labels must be removed or obliterated. TE&E assumes no responsibility for:

Error in the above procedures

 Removal of containers with old empty labels & without TE&E labels
 Improper information on empty labels
 TE&E WILL NOT BE LIABLE FOR LOSS OR DAMAGE TO CRATES AND CONTAINERS OR THEIR CONTENTS WHILE SAID ITEMS ARE IN EMPTY CONTAINER STORAGE.

4.INBOUND SHIPMENTS. Consistent with trade show industry practices, there may be a lapse of time between the delivery of shipment(s) to the booth and the arrival of EXHIBITOR or his representative, and during such time the materials will be left unattended. TE&E WILL NOT BE RESPONSIBLE OR LIABLE FOR ANY LOSS, DAMAGE, THEFT, OR DISAPPEARANCE OF EXHIBITOR'S MATE-RIALS AFTER SAME HAVE BEEN DELIVERED TO EXHIBITOR'S BOOTH AT THE CURVEST THE COMPARISHING A COMPACT OF EXHIBITOR'S MATE-SHOW SITE. TE&E recommends the securing of security services from Facility or Show Management.

5. OUTBOUND SHIPMENTS. Consistent with trade show industry practices there may be a lapse of time between the completion of packing and the actual there may be a tapse or time between the completion or packing and the actual pickup of materials from the booths for loading onto a carrier and during such time the materials will be left unattended. TE&E WILL NOT BE RESPONSIBLE OR LIABLE FOR ANY LOSS, DAMAGE, THEFT OR DISAPPEARANCE OF EXHIBITOR'S MATERIALS BEFORE SAME HAVE BEEN PICKED UP FOR RELOADING AT THE CONCLUSION OF THE EVENT. TE&E highly recommends the securing of security services from Facility or Show Management. All Material Handling Agreements submitted to TE&E by EXHIBITOR will be checked at the time of pickup from the booth and corrections will be made where discrepancies with between the booth and corrections will be made where discrepancies exist between the quantities of items on any agreement form submitted to TE&E and the actual count of such items in the booth at the time of pickup.

6. DELIVERY TO THE CARRIER FOR RELOADING. TE&E WILL NOT BE RESPON-SIBLE OR LIABLE FOR ANY LOSS, DAMAGE, THEFT, OR DISAPPEARANCE OF SIBLE OR LIABLE FOR ANY LOSS, DAMAGE, THEFT, OR DISAPPEARANCE OF EXHIBITOR'S MATERIALS AFTER SAME HAVE BEEN DELIVERED TO EXHIBITOR'S APPOINTED CARRIER, SHIPPER, OR AGENT FOR TRANSPORTATION AFTER THE EVENT, INCLUDING A TE&E DESIGNATED CARRIER IN ACCORDANCE WITH SEC-TION 7 BELIOW TE&E LOAD TO BE THE DESIGNATED CARRIER IN ACCORDANCE WITH SEC-TION 7 BELOW. TE&E loads the materials onto the carrier under directions from the carrier or driver of that same carrier. Any reloading into the carrier will be understood to be under the exclusive supervision and control of the carrier or driver of that carrier. TE&E ASSUMES NO RESPONSIBILITY FOR LOSS, DAMAGE, THEFT OR DISAPPEARANCE OF EXHIBITOR'S MATERIALS THAT ARISE OUT OF IMPROPERLY LOADED MATERIALS.

**7.DESIGNATED CARRIERS.** In order to expedite removal of materials from the show site, TE&E shall have the authority to change designated careers if the carrier designated by the EXHIBITOR does not pick up the shipment(s) in time. Where no disposition is made by EXHIBITOR, materials may be taken to a warehouse to await EXHIBITORS shipping instructions and EXHIBITOR agrees to be reasonsible for charges relating to such rerouting and handling. IN NO EVENT SHALL TE&E BE RESPONSIBLE OR LIABLE FOR ANY LOSS RESULTING FROM SUCH REROUTING DESIGNATION. EXHIBITOR hereby understands and agrees that the carrier's terms and conditions apply to their shipment once the materials have been accepted by said carrier. It is the responsibility of the EXHIBITOR to familiarize himself with these terms and conditions TE&E WILL NOT BE RESPONSIBLE OR LIABLE FOR FAILURE TO PROVIDE THESE CARRIER TERMS AND CONDITIONS TO THE EXHIBITOR.

8.TE&E'S RESPONSIBILITIES. TE&E shall be responsible only for those services which it directly provides. TE&E assumes no responsibility for any persons, par-ties, or other contracting firms not under TE&E'S direct supervision and control. TE&E shall not be responsible for loss, delay or damage due to strike lockouts, work stoppages, natural elements, vandalism, acts of God, civil disturbances, power failure, explosion, acts of terrorism or war, other causes beyond TE&E'S reasonable control nor for ordinary wear & tear in the handling of materials. 9.INSURANCE. It is understood that TE&E is not an insurer. Any insurance shall be obtained by EXHIBITOR in amounts and for perils determined by EXHIBITOR. EXHIBITOR agrees to provide TE&E with a release and waiver of subrogation to the extent of any insurance settlement received.

10. CLAIM(S) FOR LOSS. EXHIBITOR agrees that any and all claims for loss or damage must be submitted to TE&E immediately at the show site and in any case not later than thirty (30) business days after the conclusion of the show or exposition (for purposes of claim reporting, the 'conclusion' of the show shall be construed as the time when EXHIBITOR'S materials are delivered to the carrier for transportation from the show site or from TE&E'S warehouse). All claims reported after thirty (30) business days will be rejected. In no event shall a suit or action be brought against TE&E more than one year after the date of loss or damage occurred.

a. PAYMENT FOR SERVICES MAY NOT BE WITHHELD. In the event of any dispute between the EXHIBITOR and TE&E relative to any loss, damage, or claim, such EXHIBITOR shall not be entitled to and shall not withhold payment, or any partial payment, due to TE&E for its services, as an offset against the amount of any alleged loss or damage. Any claims against TE&E shall be considered a separate transaction, and shall be resolved on its own merits.

b. MAXIMUM RECOVERY. THE DECLARED VALUE DOES NOT APPLY TO THE SER-VICES PROVIDED BY TE&E if found liable for any loss. TE&E'S sole and exclusive MAXIMUM liability for loss or damage to EXHIBITOR'S materials and EXHIBITOR'S sole and exclusive remedy is limited to repair or replacement with like kind and quality, subject to a dollar amount limited equal to the amount paid by EXHIBITOR to TE&E for material handling services during the show or exposition under this contract.

c. BREACH OF CONTRACT AND/OR NEGLIGENCE. TE&E'S liability shall be limited to any loss or damage which results solely from TE&E'S NEGLIGENCE in the actual physical handling of the items comprising EXHIBITOR'S shipment(s) OR which results from BREACH OF THIS CONTRACT and not for any other type of loss or damage. In no event shall TE&E be liable to the EXHIBITOR or to any other party for special, collateral, exemplary, indirect, incidental, or consequential damages, whether such damages occur either prior to, subsequent to, or are alleged as a result of tortuous conduct, failure of the equipment or services of TE&E or breach of any of the provisions of this agreement regardless of the form of action, whether in contract or in tort, including strict liability and negligence, even if TE&E has been advised or has notice of the possibility of such damages or for any damages caused by EXHIBITOR'S failure to perform EXHIBITOR's responsibilities. Such excluded damages include but are not limited to: loss of profits, loss of use or interruption of business, or other consequential or indirect economic loss(es).

11. JURISDICTION. THIS CONTRACT SHALL BE CONSTRUED UNDER THE LAWS OF THE STATE OF WASHINGTON WITHOUT GIVING EFFECT TO ITS CONFLICT OF LAWS AND RULES. EXCLUSIVE VENUE FOR ALL DISPUTES ARISING OUT OF OR RELATING TO THIS CONTRACT SHALL RESIDE IN A COURT OF COMPETENT JURISDICTION IN KING COUNTY, WASHINGTON.

12. INDEMNIFICATION. EXHIBITOR agrees to indemnify, forever hold harmless and defend TE&E and their employees, directors, officers and agents from and against any and all demands, claims, causes of action, fines, penalties, damages (including consequential), liabilities, judgements and expenses (including but not limited to reasonable attorneys' fees and investigation costs) on account of personal injury or death, damage to or loss of property or profits arising out of or contributed to, by any of the following:

-EXHIBITOR'S negligent supervision of any labor secured through TE&E or the negligent supervision of such labor by any of EXHIBITORS employees, agents, representatives, customers, invitees and/or any Exhibitor Appointed Contractor (EAC): -EXHIBITOR'S negligence, willful misconduct, or deliberate act, or the negligence, willful misconduct, or deliberate act of EXHIBITOR'S employees, agents, representatives, customers, invitees, and/or any Exhibitor Appointed Contractor (EAC) at the show or exposition to which this contract relates, including but not limited to the misuse, improper use, unauthorized alteration, or negligent handling of TE&E'S equipment:

-EXHIBITOR'S violation of Federal State, County or Local ordinances:

-EXHIBITOR'S violation of Show Regulations and/or Rules as published and set forth by Facility and/or Show Management

13. MISCELLANEOUS. EXHIBITOR, as a material part of the consideration to TE&E for material handling services, waives and releases all claims against TE&E, its employees, agents, directors and officers with respect to all matters for which TE&E has disclaimed liability pursuant to the provisions of this contract. The EXHIBITOR acknowledges that he or she has read this agreement, understands it and agrees to be bound by its terms, and further agrees that it is the complete and exclusive agreement between the parties. The invalidity or unenforceability of any provision hereof shall not affect, modify, or impair the validity and enforceability of all other provisions herein.



# Triumph Expo & Events offers prompt, trouble-free freight services.

- Competitive pricing call for a quote
- On-site personal assistance
- Convenient, single invoice billing shipping services are included on your trade show invoice

Simplify your trade show experience by calling Exhibitor Services today at 1-877-607-1010

## **TRIUMPH TRANSPORTATION**

an exclusive service of





DISCOUNT PRICE DEADLINE - Friday, October 11, 2013

COMPANY

BOOTH#(S)

PLEASE SEND PAGES WITH ITEMS SELECTED AND TRANSFER ALL TOTALS TO PAYMENT SUMMARY PAGE

## **INBOUND / OUTBOUND SHIPPING AUTHORIZATION**

for Triumph Transportation Only - (SHOW CARRIER)

	DRESS:			Insuran	ce: 🗌 Inbound	🗌 Outbou	und 🗌 Bot	h 🗌 Neith	пег
				Pick-up	Date:	Shipmer	nt Ready By:_	am/p	m
Hours your dock	is opened fo	or pickup:		 Dock o	pened:a	m/pm Doc	k closed:	am/	pm
Contents of Freig	ht / Comme	ents / Special	Instruction	าร:					
Contact Name				Ph	E-mai	L			
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	Lx	Wx	Hx			Lx	Wx	Hx	
	Lx	Wx	Hx			Lx	Wx	Hx	
	Lx	Wx	Hx			Lx	Wx	Hx	
F					tional insurance, d				-
		ng FROM	the Eve		charges apply per shipment	De	ferred / Gro press: 2-3 Bi		. Days
		ng FROM	the Eve	SHIPPI	charges apply per shipment	De	press: 2-3 Bi	us. Days	
OUTBOUND		ng FROM	the Eve	<b>SHIPPI</b> Approx	charges apply per shipment <b>NG METHOD:</b> . Weight:	De Ex To	press: 2-3 Bi tal No. of Pie	us. Days eces	
OUTBOUND RETURN ADD	DRESS:	-		Approx Crates	charges apply per shipment <b>NG METHOD:</b> . Weight: Cartons F	De Ex To ber Cases	press: 2-3 Bi tal No. of Pie	us. Days eces	·
OUTBOUND	DRESS:	ents / Special	. Instructior	SHIPPI Approx Crates	charges apply per shipment <b>NG METHOD:</b> . Weight:	De Ex To ber Cases	press: 2-3 Bi tal No. of Pie	us. Days eces	
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# **PAYMENT SUMMARY**

### **EXHIBITOR INFORMATION**

I acknowledge and accept responsibility for the accuracy of this order and payment for all services provided.

Prepared by (Print Name)			Date			
Signature			Booth #(s)			
Company Name						
Address						
City	State	Zip	Phone			
Fax #	E-mail					
<b>CREDIT CARD AUTHORI</b> authorize Triumph Expo & Events Ir charges incurred. (Non-payment du Payment Terms & Conditions)	e to Declined C	Credit Cards and N	ISF Checks are subject to	adı	dtional fees - See	
Visa 🗌 Mastercard 🗌 🖉			Check Check# _			
Account #			Expiration Date			
Printed Name on Card						
Credit Card Holder E-mail (REQUIRED)_						
Authorized Signature						
5			RDER FORMS		PAGE TOTALS	
PAYMENT MUST ACCOMP	ANY	_				
ALL ORDERS		Table	es, Counters and Risers	; \$		
To receive discount pricing, checks card information must be received		Chairs,	Fabric and Accessories	\$		
discount deadline. Please make ch			Carpeting	<b>j</b> \$		
payable to:			Graphics and Signage	2 \$		
Triumph Expo & Events Inc		-	TRU-X Modular Exhibits	; \$		
FOR ALL CHECK ORDERS			TRU-X Accessories	;\$		
Credit card authorization must be p	provided	Installatio	on and Dismantle Labor	- \$		
for any additional fees incurred.						
WASHINGTON STATE SALES TAX						
applies to all exhibitors including r				*		
agencies within Washington State 82.04.070)	(RCW	VVA S	State Sales Tax @ 9.5%			
02.U4.U/UJ			Cleaning Services			
		Fre	ight/Material Handling	\$		
			TOTAL	\$		

CP WA - 7144- 62/64 - 7-10-13 AR



NEWH REGIONAL TRADESHOW 2013 Bell Harbor International Conference Center October 24, 2013 DISCOUNT PRICE DEADLINE - Friday, October 11, 2013

## **PAYMENT and LABOR - TERMS AND CONDITIONS**

#### PLEASE READ CAREFULLY! YOU ARE ENTERING A CONTRACT WHICH DEFINES THE RESPECTIVE PARTIES' RESPONSIBILITIES.

The terms and conditions set forth below become a part of the contractual agreement between TRIUMPH EXPO & EVENTS and you, the EXHIBITOR. Acceptance of said terms and conditions will be construed when any of the following conditions are met:

\*WHEN THE INVOICE SUMMARY FORM IS SIGNED; OR

\*WHEN AN ORDER FOR LABOR, SERVICES, AND/OR RENTAL EQUIPMENT IS PLACED BY AN EXHIBITOR WITH

TRIUMPH EXPO & EVENTS INC.; OR

\*WHEN WORK IS PERFORMED ON BEHALF OF EXHIBITOR BY LABOR SECURED THROUGH TRIUMPH EXPO & EVENTS INC.

#### DEFINITIONS

The name Triumph Expo & Events Inc. shall be construed within the meaning of this contract as Triumph Expo & Events Inc. ("TE&E"), and their employees, officers, agents and assigns, affiliated companies and related entities including but not limited to any subcontractors Triumph Expo & Events Inc. may appoint. The term EXHIBITOR shall be construed within the meaning of this contract as the EXHIBITOR and/or its employees, agents, representatives, and/or any Exhibitor Appointed Contractor ("EAC").

#### PAYMENT TERMS

Full payment, including any applicable tax, is due in advance or at show site. All payments must be in U.S. funds and all checks must be drawn on a U.S. bank. Orders received without advance payment or after the deadline date will incur additional [After Deadline] charges as indicated on each order form. All materials and equipment are on a rental basis for the duration of the show or event and remain the property of TE&E except where specifically identified as a sale. All TE&E rentals include delivery, installation and removal from EXHIBITOR's booth. In case of labor cancellation, a one-hour "per person, per hour" charge will be applied to all labor orders that are not canceled in writing at least 24 hours prior to the scheduled start time. If services have already been provided at the time of cancellation, a 100% cancellation fee will be applied to all TE&E furniture rental items including Custom Carpeting, Custom-Cut Carpet, TRU-X Rental Exhibits. It is EXHIBITOR's responsibility to advise TE&E personnel of any problem with any order, and to check invoices for accuracy prior to the close of the exhibit. If EXHIBITOR is exempt from payment of sales tax, friumph Expo & Events Inc. requires an exemption certificate for the State in which the services are to be used. Resale certificates are not valid unless EXHIBITOR is responsibility to outstanding balance. This includes non-payment due to, but not limited to, declined credit cards, NSF checks or Stop Payment transactions. These payment trems and conditions shall be governed by and construed in accordance with the LAWS OF THE STATE OF WASHINGTON. In the event of any dispute between EXHIBITOR shall not be entitled to and shall not withhold payment, or any partial payment, due to TE&E for its services, as an offset against the amount of any alleged loss or damage. Any claim against TE&E shall be considered a separate transaction, and shall be resolved on its own merits. TE&E reserves the right to charge EXHIBITOR for the difference between the EXHIBITOR's estimat

#### OPTION A: LABOR PROVIDED UNDER THE SUPERVISION OF TRIUMPH EXPO & EVENTS INC.

**RESPONSIBILITIES:** TE&E shall be responsible for the performance of labor provided under this option. TE&E cannot assume responsibility for any acts of, or loss to, persons, parties and/or other contracting firms not under TE&E's direct supervision and control. In no event shall TE&E be liable for loss or damage caused by delay in labor beginning work when EXHIBITOR requests labor to begin later than the start of the working day. TE&E shall not be responsible for loss, delay or damage due to strike, lockouts, and/or work stoppages, or other causes beyond TE&E's reasonable control.

**INDEMNIFICATION:** TE&E agrees to indemnify, hold harmless, and defend EXHIBITOR from and against any and all demands, claims, causes of action, fines, penalties, damages, liabilities, judgements, and expenses (including but not limited to reasonable attorneys' fees and investigation costs) for bodily injury, including any injury to TE&E employees, or property damage arising out of work performed by labor provided by and supervised by TE&E, except when Exhibitor exercises direction and/or control over the work being performed.

#### **OPTION B: LABOR PROVIDED UNDER THE SUPERVISION OF EXHIBITOR**

**RESPONSIBILITIES:** EXHIBITOR shall be responsible for the performance of labor provided under this section. It is the responsibility of EXHIBITOR to supervise labor secured through TE&E in a reasonable manner as to prevent bodily injury and/or property damage and also to direct them to work in a manner that is in compliance with TE&E Safe Work Rules and/or Federal, State, County and Local ordinances, rules and/or regulations, including but not limited to Show or Facility Management Rules and/or Regulations. It is the responsibility of EXHIBITOR to check in with the Service Desk to pick up labor, and to return to the Service Desk to release labor when the work is completed.

**INDEMNIFICATION:** EXHIBITOR agrees to indemnify, hold harmless, and defend TE&E from and against any and all demands, claims, causes of action, fines, penalties, damages, liabilities, judgements, and expenses (including but not limited to reasonable attorneys' fees and investigation costs) for bodily injury, including any injury to TE&E employees, and/or property damage arising out of work performed by labor provided by TE&E, BUT supervised by EXHIBITOR. Further, EXHIBITOR's indemnification of TE&E includes any and all violations of Federal, State, County or Local ordinances, "Show Regulations and/or Rules" as published and/or set forth by Facility or Show Management, and/or directing labor provided by TE&E to work in a manner that violates any of the above rules, regulations, and/or ordinances.

#### IMPORTANT

PLEASE REFER TO TE&E'S MATERIAL HANDLING TERMS AND CONDITIONS AS THEY RELATE TO MATERIAL HANDLING SERVICES. CONTRACTUAL TERMS DEPEND ON THE NATURE OF SERVICES SECURED BY EXHIBITOR THROUGH TE&E. TERMS & CONDITIONS MAY VARY FOR EACH TYPE OF SERVICE ORDERED THROUGH TE&E.

BROWSE OUR CATALOG OF FURNISHINGS AND ACCESSORIES, DESIGNED TO HELP EXHIBITORS MAKE AN IMPACT WITH THEIR TARGET AUDIENCE!

(For exhibit booths designed from the ground up, turn to our CUSTOM COLLECTION)



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13 TRIUMPH EXPO & EVENTS - 12614 INTERURBAN AVE S., SEATTLE, WA 98168 - P: 206-431-1010 - F: 206-431-4846 - W: www.triumphexpo.com - E: csr@triumphexpo.com

# PREMIUM COLLECTION



Leather sofa in espresso **P1** 



Leather loveseat in espresso **P2** 



Leather Arm Chair in espresso **P3** 



Leather Club Chair in espresso **P4** 



30" and 42" high pedestal tables **P9 / P10** 



**Coffee table** in black/brown **P5** 



Table lamp in brushed nickel **P7** 



End table in black/brown **P6** 



Floor lamp in brushed nickel **P8** 

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# EXHIBIT ACCESSORIES



7" and 13" tall table top risers (in 4' or 6' lengths) A21-A24



Coat Tree A1



Easel

A2

Chrome sign holder (22' x 28")

(22°) A3



6 pocket

A4



Bagstand (straight) A5





Retractable stanchion A9



Poster board 4' x 8' grey fabric with black frame (horizontal or vertical) A10 / A11

# EXHIBIT ACCESSORIES CONTINUED



A12



Raffle Drum/ Ticket Tumbler A13



Fish bowl A14



Small Refrigerator A15



Ballot Box (small) A16





Small security cage w/ formica top (28" x 28" x28") A18



Medium security cage w/ formica top (24" x 48" x 36") A19



30" and 42" high display pedestals (16" diameter) A25 / A26



50W Arm Light A27

# DISPLAY COLLECTION



Straight shelves 37" L x 12" W w/ brackets D27

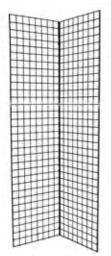


Literature Pocket (acrylic w/ velcro for fabric walls) D28

Slat wall panel D2



- Slat wall accessories (L to R, top to bottom): D3 8" straight hanger D4 6" straight hanger D5 6" angled hanger - chrome D6 hat stand D7 handbag faceout D8 7-ball waterfall hanger D9 6" angled hanger - white D10 knob hanger - white D11 1" hanger - white D12 picture hook - white D13 4" hanger - chrome D14 2" hanger - chrome
- D15 1" hanger chrome
- D16 picture hooks chrome



Grid wall panels (one pair) D17



- Grid wall panel accessories (top to bottom):
- D18 7-ball waterfall D19 straight hanger
- D20 4" hanger black
- D21 4" hanger chrome
- D22 2" hanger black
- D23 2" hanger chrome
- D24 1" hanger black
- D25 1" hanger chrome
- D26 clever clip

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## **STANDARD CARPET COLORS**

# THE CARPET **COLLECTION**



PURPLE







SILVER

**TUXEDO** 

# PREMIUM CARPET (28oz & 40oz PLUSH) **COLORS**



**WEDGEWOOD** CP WA - 7144- 62/64 - 7-10-13 AR

# THE CUSTOM COLLECTION: ACCESSORIES

YOU DON'T NEED TO TAKE ADVANTAGE OF OUR CUSTOM BOOTHS TO ENJOY THESE STAND-ALONE ACCESSORIES. YOU CAN EVEN ADD YOUR OWN PERSONAL BRANDING BY ORDERING CUSTOM GRAPHICS TO FIT OUR COLLECTION OF COUNTERS AND KIOSKS.



CP WA - 7144- 62/64 - 7-10-13 AR

TRIUMPH EXPO & EVENTS - 12614 INTERURBAN AVE S., SEATTLE, WA 98168 - P: 206-431-1010 - F: 206-431-4846 - W: www.triumphexpo.com - E: csr@triumphexpo.com

**CT12** 

# THE GRAPHIC COLLECTION

BRAND YOUR BOOTH WITH CUSTOM GRAPHICS! CHOOSE FROM THIS SERIES OF STANDARD DISPLAYS OR CREATE A CUSTOM PIECE FROM SCRATCH WITH THE HELP OF OUR CREATIVE TEAM!

SEE THE GRAPHICS GUIDELINES FOR MORE INFORMATION ON SUBMITTING YOUR ARTWORK FILES FOR PIRINTING.



METERBOARD GRAPHIC PANEL WITH BASE GR1



STANDARD GRAPHIC SIGN (BASE NOT INCLUDED) GR3



RETRACTABLE BANNER WITH BASE GR2



CUSTOM GRAPHIC HEADER GR4



BOOTH#(S)

PLEASE SEND PAGES WITH ITEMS SELECTED AND TRANSFER ALL TOTALS TO PAYMENT SUMMARY PAGE

# **TRIUMPH COLLECTIONS ORDERING FORM**

**TABLES AND SEATING - THE CLASSIC COLLECTION** 

QTY		DISCO	DUNT RATE	STAN	DARD RATE	TOTAL
T1	30" high skirted table 2' x 4'	\$	72.50	\$	94.25	\$ 
T2	30" high skirted table 2' x 6'	\$	85.50	\$	111.15	\$ 
ТЗ	30" high skirted table 2' x 8'	\$	98.00	\$	127.40	\$ 
T4	30" high unskirted table 2' x 4'	\$	46.00	\$	59.80	\$ 
T5	. 30" high unskirted table 2' x 6'	\$	56.00	\$	72.80	\$ 
T6	. 30" high unskirted table 2' x 8'	\$	66.50	\$	86.45	\$ 
Т7	Table skirt OR 4th side draped	\$	34.50	\$	44.85	\$ 
Т8	. 42" high skirted counter 2' x 4'	\$	84.50	\$	109.85	\$ 
Т9	. 42" high skirted counter 2' x 6'	\$	97.00	\$	126.10	\$ 
T10	. 42" high skirted counter 2' x 8'	\$	109.00	\$	141.70	\$ 
T11	. 42" high unskirted counter 2' x 4'	\$	50.00	\$	65.00	\$ 
T12	. 42" high unskirted counter 2' x 6'	\$	60.00	\$	78.00	\$ 
T13	. 42" high unskirted counter 2' x 8'	\$	70.50	\$	91.65	\$ 
T14	. Counter skirt OR 4th side draped	\$	39.50	\$	51.35	\$ 
C1	. Black plastic stack chair	\$	31.50	\$	40.95	\$ 
C2	. Black padded side chair	\$	52.00	\$	67.70	\$ 
СЗ	. Black padded arm chair	\$	58.00	\$	75.40	\$ 
C4	. Black bar stool	\$	64.50	\$	83.85	\$ 
C5	. Grey gaslift stool	\$	77.50	\$	100.75	\$ 

Please check your table/counter skirt color of choice - If no color is chosen, show color will be given.

BLACK WHITE	SILVER BLUE	GREEN RED	TEAL	BURGUNDY BERRY
<b>PURPLE</b> YELLOW	TERRA CO TTA	CHAMPAGNE	DOVE	WILLOW BROWN

PRICES INCLUDE DELIVERY AND SET-UP. CANCELLATION CHARGES ARE 50% AFTER DISCOUNT DEADLINE AND 100% AFTER SHOW/ EVENT MOVE-IN BEGINS.

TOTAL

\$

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Carry this total to payment summary page



COMPANY

PLEASE SEND PAGES WITH ITEMS SELECTED AND TRANSFER ALL TOTALS TO PAYMENT SUMMARY PAGE

# **TRIUMPH COLLECTIONS ORDERING FORM**

THE PREMIUM COLLECTION

QTY	DISCOUNT RATE	STANDARD RATE	TOTAL
P1 Leather sofa in espresso	\$ 392.50	\$ 510.25 \$	S
P2 Leather love seat in espresso	\$ 327.50	\$ 425.75 \$	S
P3 Leather arm chair in espresso	\$ 309.00	\$ 401.70 \$	S
P4 Leather club chair in espresso	\$ 290.50	\$ 377.65 \$	S
P5 Coffee table in cherry wood	\$ 80.50	\$ 104.65 \$	S
P6 End table in cherry wood	\$ 51.00	\$ 66.30 \$	S
P7 Table lamp in brushed nickel	\$ 30.50	\$ 39.65 \$	S
P8 Floor lamp in brushed nickel	\$ 41.00	\$ 53.30 \$	S
P9 30" diameter x 30" high pedestal table	\$ 87.50	\$ 113.75 \$	S
P10 30" diameter x 42" high pedestal table	\$ 98.00	\$ 127.40 \$	S

### **EXHIBIT AND DISPLAY ACCESSORIES - THE ACCESSORY COLLECTION**

A1	Coat tree	\$ 31.50	\$ 40.95	\$
A2	Easel	\$ 36.00	\$ 46.80	\$
A3	Chrome sign holder (22" x 28")	\$ 56.00	\$ 72.80	\$
A4	Literature rack - 6 pocket	\$ 56.00	\$ 72.80	\$
A5	Bagstand - straight	\$ 52.00	\$ 67.60	\$
A6	Bagstand - waterfall	\$ 52.00	\$ 67.60	\$
A7	Chrome stanchion	\$ 30.50	\$ 39.65	\$
A8	Black rope - 6' length	\$ 20.50	\$ 26.65	\$
A9	Retractable stanchion	\$ 60.00	\$ 78.00	\$
A10	Poster Board - 4' x 8' VERTICAL	\$ 98.00	\$ 127.40	\$
A11	Poster Board - 4' x 8' HORIZONTAL	\$ 98.00	\$ 127.40	\$
A12	Wastebasket	\$ 12.75	\$ 16.58	\$
A13	Raffle drum / ticket tumbler	\$ 50.00	\$ 65.00	\$
A14	Fish bowl	\$ 16.50	\$ 21.45	\$
A15	Small refrigerator	\$ 122.50	\$ 159.25	\$
A16	Ballot box - small	\$ 30.50	\$ 39.65	\$

PRICES INCLUDE DELIVERY AND SET-UP. CANCELLATION CHARGES ARE 50% AFTER DISCOUNT DEADLINE AND 100% AFTER SHOW/ EVENT MOVE-IN BEGINS.

TOTAL

\$

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PLEASE SEND PAGES WITH ITEMS SELECTED AND TRANSFER ALL TOTALS TO PAYMENT SUMMARY PAGE

# **TRIUMPH COLLECTIONS ORDERING FORM**

### **EXHIBIT AND DISPLAY ACCESSORIES - THE ACCESSORY COLLECTION**

QTY		DISCO	OUNT RATE	STAN	DARD RAT	E TOTAL
A17	_Garment rack	\$	60.00	\$	78.00	\$
A18	_Sm. security cage w/ formica top (28"x28"x28")	\$	136.50	\$	277.45	\$
A19	_Med. security cage w/ formica top (24"x48"x36")	\$	179.50	\$	233.35	\$
A20	_Lock - w/ 2 keys	\$	50.00	\$	65.00	\$
A21	_1-step riser 4'L x 8"W x 7"H	\$	57.00	\$	74.10	\$
A22	_1-step riser 4'L x 8"W x 13"H	\$	57.00	\$	74.10	\$
A23	_1-step riser 6'L x 8"W x 7"H	\$	65.50	\$	85.15	\$
A24	_1-step riser 6'L x 8"W x 13"H	\$	65.50	\$	85.15	\$
A25	_16" diameter display pedestal - 30" high	\$	43.35	\$	56.36	\$
A26	_16" diameter display pedestal - 42" high	\$	47.43	\$	61.66	\$
A27	_Arm light (50w incandescent)	\$	67.83	\$	88.18	\$

### **DISPLAY WALLS AND FIXTURES - THE DISPLAY COLLECTION**

D1	Wire wall panel	\$ 2	259.08	\$ 336.80	\$ 
D2	Slat wall panel	\$ 2	259.08	\$ 336.80	\$ 
D3	8" straight hanger	\$	9.88	\$ 12.85	\$ 
D4	6" straight hanger	\$	7.88	\$ 10.24	\$ 
D5	6" angled hanger - chrome	\$	7.88	\$ 10.24	\$
D6	6" angled hanger - white	\$	7.88	\$ 10.24	\$
D7	Hat stand	\$	9.88	\$ 12.85	\$ 
D8	Handbag faceout	\$	9.88	\$ 12.85	\$ 
D9	7-ball waterfall hanger	\$	9.88	\$ 12.85	\$ 
D10	Knob hanger - white	\$	3.03	\$ 3.94	\$ 
D11	Picture hook - white	\$	3.03	\$ 3.94	\$ 
D12	Picture hook - chrome	\$	3.03	\$ 3.94	\$ 
D13	4" hanger - chrome	\$	5.88	\$ 7.64	\$ 
D14	2" hanger - chrome	\$	3.03	\$ 3.94	\$
D15	1" hanger - chrome	\$	3.03	\$ 3.94	\$
D16	1" hanger - white	\$	3.03	\$ 3.94	\$ 

PRICES INCLUDE DELIVERY AND SET-UP. CANCELLATION CHARGES ARE 50% AFTER DISCOUNT DEADLINE AND 100% AFTER SHOW/ EVENT MOVE-IN BEGINS.

TOTAL

\$

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# **TRIUMPH COLLECTIONS ORDERING FORM**

**DISPLAY WALLS AND FIXTURES - THE DISPLAY COLLECTION** 

QTY		DISCO	OUNT RATE	STAN	DARD RAT	Е	TOTAL
D17	Grid wall panels (each)	\$	66.50	\$	86.45	\$.	
D18	7-ball waterfall	\$	9.88	\$	12.85	\$_	
D19	Straight hanger	\$	9.88	\$	12.85	\$	
D20	4" hanger - black	\$	5.88	\$	10.24	\$	
D21	4" hanger - chrome	\$	5.88	\$	10.24	\$	
D22	2" hanger - black	\$	3.03	\$	3.94	\$	
D23	2" hanger - chrome	\$	3.03	\$	3.94	\$_	
D24	1" hanger - black	\$	3.03	\$	3.94	\$.	
D25	1" hanger - chrome	\$	3.03	\$	3.94	\$.	
D26	Clever clip	\$	3.03	\$	3.94	\$.	
D27	Straight shelf (37" L x 12" W w/ brackets)	\$	53.53	\$	68.29	\$.	
D28	Literature pocket (w/ velcro for fabric wall)	\$	15.56	\$	20.22	\$.	

QTY	CARPET AND PADDI		PET COLL	ARD RATE	TOTAL
	_ Custom cut standard carpet (per sq. ft	.)	\$ 2.54	\$ 3.30	\$
	Booth size x = _	0			
	_ Carpet padding (per sq. ft.)		\$ 0.81	\$ 1.05	\$
	Booth size x = _	0			
	_ Poly vinyl sheeting (per sq. ft.)		\$ 0.45	\$ 0.59	\$
	Booth size $x = -$	0			

IF ORDERING STANDARD CARPET, PLEASE SELECT A COLOR FROM THE CHOICES BELOW:

BLACK	<b>TUXEDO</b>	SILVER	BLUE	GREEN	RED
TEAL	BURGUNI	DY 🗌 BER	RY DU	IRPLE 🗌 L	ATTE

PRICES INCLUDE DELIVERY AND SET-UP. CANCELLATION CHARGES ARE 50% AFTER DISCOUNT DEADLINE AND 100% AFTER SHOW/ EVENT MOVE-IN BEGINS.

TOTAL

\$

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# TRIUMPH COLLECTIONS ORDERING FORM

### **COUNTERS AND SHOWCASES - THE CUSTOM COLLECTION**

QTY		DISCO	OUNT RATE	STAN	DARD RATE	TOTAL
CT1	Computer Kiosk w/ interchangeable panels	\$	186.00	\$	241.80	\$ 
СТ2	1 Meter Counter - 1M x .5M x 42" high	\$	161.00	\$	209.30	\$ 
СТЗ	1.5 Meter Counter - 1.5M x .5M x 42" high	\$	171.50	\$	222.95	\$ 
СТ4	2 Meter Counter - 2M x .5M x 42" high	\$	214.00	\$	278.20	\$ 
СТ5	1 Meter Radius Counter - 1M (r) x .5M x 42" high	ר \$	224.50	\$	291.85	\$ 
СТ6	Optional cabinet door lock	\$	28.50	\$	37.05	\$ 
СТ7	Custom Graphic Front Panel for 1M Counter	\$	142.50	\$	185.25	\$ 
СТ8	Custom Graphic Front Panel for 1.5M Counter	\$	213.75	\$	277.88	\$ 
СТ9	Custom Graphic Front Panel for 2M Counter	\$	285.00	\$	370.50	\$ 
CT10	Custom Graphic Front Panel for 1M (r) Counter	\$	226.25	\$	294.13	\$ 
CT11	Showcase, 6' full-view (6'L x 42"H x 18"D)	\$	269.28	\$	350.06	\$ 
CT12	_Showcase, 6' upright view (6'L x 38"H x 18"D)	\$	279.99	\$	363.99	\$ 
CT13	_Showcase, 6' upright (6"H x 18"W x 18"D)	\$	269.28	\$	350.06	\$ 

### \*\*IF SELECTING A STANDARD COUNTER WITHOUT CUSTOM GRAPHICS, PLEASE SELECT FRAME AND PANEL OPTIONS BELOW\*\*

METAL FRAI	ME COLORPANEL OPTIONSSilverFABRIC - Black	Blue G	Grey HARDWAL	.L - 🗌 White 🗌 (	Custom Graphic
	MARKETING PIECES / GRAPHI	CS - THE C	USTOM COL	LECTION	
GR1	Meterboard graphic panel w/base (1M W >	8'H) \$	425.00	\$ 552.50	\$
GR2	Retractable graphic banner w/ base (30" v	V x 7' H) \$	284.00	\$ 369.00	\$
GR3	Standard graphic sign (22" W x 28" н)	\$	76.50	\$ 99.45	\$
GR4	Custom graphic header (116.75" L x 11.875" H)	\$	156.45	\$ 203.35	\$
	VERY AND SET-UP. CANCELLATION CHARGES				
EVENT MOVE-IN BEGI	OUNT DEADLINE AND 100% AFTER SHOW/			TOTAL \$	
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CP WA - 7144- 62/64 - 7-10	-13 AR	25			



DISCOUNT PRICE DEADLINE - Friday, October 11, 2013

						d SIGN	
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10	0% rush c	harae will:	be added t	o custom si	ans ordered after	the discount dead	line date.
QTY	8.5" x 11" 7" x 44" 11" x 14" 14" x 22" 14" x 44" 22" x 28" 28" x 44"	DISC RATE \$43.86 \$58.14 \$47.94 \$55.08 \$73.95 \$78.03 \$103.02	foam STD RATE \$57.02 \$75.58 \$62.32 \$71.60 \$96.14 \$101.44 \$133.93		Background col Copy color(s): Panel Orientatic Vertical Ho Client providing Client providing Cardboard Ease	orizontal Designer'	s Judgement [ qty
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ARE 50% AFTER DISCOUNT DEADLINE AND 100% AFTER SHOW/ EVENT MOVE-IN BEGINS.

TOTAL

\$

Carry this total to payment summary page



# **GRAPHICS SUBMISSIONS GUIDELINES**

This document details the specifications for graphics submitted to Triumph Expo & Events, Inc. by our clients.

Any files that do not conform to the specifications described below will incur additional fees beyond the current pricing shown in our exhibitor kits. Any in-house work that is needed to ready provided files to a print ready state will be billed out at \$74.97 per hour with a half-hour minimum.

Any files that must be opened in their native application and exported to the required file types described below do not conform to this specification.

### **FILE TYPES**

Digital files (logos, photos, finished layouts, etc.) should be saved or exported from your design application to PDF, EPS, or TIFF with a minimum resolution of 300 dpi at 50% OF THE FINAL DESIRED PRODUCTION SIZE. The higher the resolution provided, the better the results. JPEGs are less desirable, but can be accepted if the resolution is 300 dpi or above. Placed images are to be embedded rather than linked. If files are linked, be sure to send along the linked files.

Do not submit GIF files, Word (.doc) files, PowerPoint (ppt.) files, or any file formatted for or taken from a website. Web graphics are not suited for large format printing. This is a very common error and should be avoided.

### PAGE LAYOUT / IMAGE SIZE

Image should be cropped and scaled to intended print size or to a percentage of print size (no less than 25% for vector based, 50% for bitmap based). Remove non-printing borders. Final resolution should be NO LESS than 100 dpi at FINAL print size. Higher resolutions will produce superior results. Image should be flattened – no layers and/or transparent objects. Color halftone images should be submitted in CMYK color mode. If arrangements are made ahead of time with our Graphics Dept., Native Files\* can be sent along if any changes or additions are anticipated during the course of the install of the show, but these should not be considered as the primary print files.

### FONTS

All fonts should be converted to outlines or paths. Send font files if there is an anticipation of any changes or additions can be made to the provided art. Any In-House changes will be billed as described above.

### PROOFING

A clean hardcopy proof and a PDF proof should be sent along with the print files for reference. Files provided without proofs will be printed as is without correction applied. Any re-prints necessary due to proofs not being provided are done at additional cost to the client.

#### **SENDING FILES**

Files can be sent on CD-ROM or DVD (recommended for extremely large High resolution files) or posted to an FTP site. For information on our web based file transfer services, contact us at teegraphics@triumphexpo.com or 206-696-7132. Smaller files (-10MB) can be emailed directly to teegraphics@triumphexpo.com.

\*native application file types supported are Adobe Photoshop CS6 (pc / mac), Illustrator CS6 (pc / mac), InDesign CS6 (pc / mac).



### NEWH REGIONAL TRADESHOW 2013 Bell Harbor International Conference Center October 24, 2013

DISCOUNT PRICE DEADLINE - Friday, October 11, 2013

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BOOTH#(S)

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**CP WA** 

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# **INSTALLATION & DISMANTLE LABOR**

### LABOR RATE INFORMATION

STRAIGHT TIME (ST) RATES: charged from 8:00 am - 4:30 pm Monday through Friday.

**OVERTIME (OT) RATES:** charged before 8:00 am and after 4:30 pm Monday through Friday and all day Saturday, Sunday and holidays. **ONE HOUR MINIMUM PER PERSON.** We will make every effort to provide labor at requested times. Please report to the Exhibitor Services

Desk to confirm your labor.

Failure to cancel requested labor 24 hours in advance will result in one hour minimum (ST) charge per person.

If Triumph supervises your set-up, you do not need to be present.

### INSTALL/DISMANTLE LABOR RATES:

**EXHIBITOR SUPERVISED:** STRAIGHT TIME: \$73.50 OVERTIME \$110.00 **TRIUMPH SUPERVISED:** STRAIGHT TIME: \$95.50 OVERTIME \$143.00

Please note that 30% additional charge applies to all labor orders received after the discount deadline date.

DATE	TIME	# OF PERSONS <b>A</b>	HOURLY RATE	# HRS PER PERSON C	TOTAL AxBxC
DATE	TIME	# OF PERSONS <b>A</b>	HOURLY RATE	# HRS PER PERSON C	TOTAL AxBxC
ttached 🗌	to be sent 🗌	] with exhibit	□ In crate #		
rented from	Triumph 🗌	(Please complet	e carpet order fo	วศก)	
drawing attach	ed 🗌 dr	awing with exhil	pit 🗌 electr	ical under carpet 🗌	]
	eparately 🗌				
/hardware requi	red:				
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BOOTH#(S)

PLEASE SEND PAGES WITH ITEMS SELECTED AND TRANSFER ALL TOTALS TO PAYMENT SUMMARY PAGE

# SHIPPING INFORMATION FOR EXHIBIT LABOR

Please complete the following information if your display is to be installed and/or dismantled by Triumph Expo & Events Inc.

### **INBOUND SHIPPING INSTRUCTIONS**

Carrier			Carrier Phone	
Shipped to: Warehous	e 🗌 Show S	ite 🔲 From: City/S	State	
Total No. of: Crates	Cartons	Fiber Cases	Other (specify)	

## **OUTBOUND SHIPPING INSTRUCTIONS**

SHIP TO:
METHOD: 🗌 Common Carrier 🔲 Air Freight 🗌 Van Line 🗌 Other
CARRIER: Show Carrier Other
FREIGHT CHARGES: Collect Bill to:
SPECIAL INSTRUCTIONS / COMMENTS / NOTES:
PLEASE PROVIDE AN EMERGENCY CONTACT:
Name Phone

CP WA - 7144- 62/64 - 7-10-13 AR



BOOTH#(S)

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PLEASE SEND PAGES WITH ITEMS SELECTED AND TRANSFER ALL TOTALS TO PAYMENT SUMMARY PAGE

# Exhibitor Appointed Contractor (EAC) Approval Form

Exhibitors are allowed to use the services of an Exhibitor Appointed Contractor (EAC) provided the following conditions are met:

**THE EXHIBITOR** is required to complete and return this form as well as the "Third Party Authorization Form" included with this Exhibitor Kit. Both forms must be filled out completely, including credit card information. The forms must be signed by both parties and returned to Triumph Expo & Events Inc. at least 30 days prior to the show opening.

**THE EXHIBITOR APPOINTED CONTRACTOR (EAC)** is **required to provide a certificate of liability insurance** of no less than \$1,000,000 property damage, loss or personal injury in the form of a policy rider furnished by their broker to Show Management and to Triumph Expo & Events Inc. (TE&E) along with a complete list of the exhibitors they intend to serve, at least 30 days prior to the show opening. The EAC must also be able to provide, upon request, the current workmen's compensation insurance certificates from the State of Washington as well as current labor contracts. The EAC must furnish to Show Management and TE&E a list of emergency contact names, addresses and phone numbers. All EAC personnel must be properly badged or identified at show site.

### THE EAC MUST USE LOCAL CARPENTER UNION LABOR TO INSTALL AND DISMANTLE THE EXHIBIT OR DISPLAY. NO PERMISSION WILL BE GIVEN TO USE AN EAC FOR THE PERFORMANCE OF THE FOLLOWING TASKS:

PLUMBING ELECTRICAL TELEPHONE LINES DRAYAGE RIGGING BOOTH CLEANING CATERING

## EXHIBITOR INFORMATION

I am the representative of the exhibiting company named at the top of this form and have authorized the EAC named below to supervise the installation and dismantle of our exhibit. It is my company's responsibility to inform the EAC of all requirements stated on this form and to assure that the EAC adheres to all show, facility, and union rules. I understand that the exhibiting company is ultimately responsible for the payment of any charges incurred by the EAC, and that in the event the EAC does not submit payment prior to the last day of the show, such charges will be submitted to the exhibiting company for payment. I authorize the use of the credit card information below to charge any payment due. ALL INVOICES MUST BE SETTLED BY THE EXHIBITING COMPANY BY THE CLOSE OF THE SHOW.

Exhibitor Name		_ Signature		
Credit Card Account #			Personal	Company 🗌
EAC INFORMATION				
EAC Company Name				
Address				
City/State/Zip				
Contact and/or On Site Rep				
Ph	_ Fax	E-Mail		
Comments				



BOOTH#(S)



PLEASE SEND PAGES WITH ITEMS SELECTED AND TRANSFER ALL TOTALS TO PAYMENT SUMMARY PAGE

## THIRD PARTY AUTHORIZATION for use of an Exhibitor Appointed Contractor (EAC)

We understand and agree that we, the exhibiting firm, are ultimately responsible for payment of charges and agree to be bound by all terms and conditions as described in the Terms and Conditions section of this Exhibitor Kit. In the event that the third party does not submit payment of the invoice prior to the last day of the show, charges will revert back to the exhibiting company. All invoices are payable upon receipt, by either party. The items checked below are to be invoiced to the third party.

ALL	SERVICES	

BOOTH CLEANING

□ I&D LABOR - SUPERVISION

MATERIAL HANDLING - IN & OUT

RENTAL FURNITURE AND CARPET
 GRAPHICS
 OTHER SERVICES

## THIRD PARTY AGENT INFORMATION

Agent/Cardholder Name		Signature	
Credit Card Account #		Exp Date	Personal $\Box$ Company $\Box$
Billing Address			
Billing City/State/Zip			
Third Party Company Name			
Third Party Billing Address			
Third Party City/State/Zip			
Ph	Fax	E-Mail	

## **EXHIBITOR INFORMATION**

Exhibitor Name		_ Signature	
Exhibitor Company Name		В	800th#
Exhibitor Address			
Exhibitor City/State/Zip			
Ph	Fax	E-Mail	



BOOTH#(S)



PLEASE SEND PAGES WITH ITEMS SELECTED AND TRANSFER ALL TOTALS TO PAYMENT SUMMARY PAGE

# **CART SERVICE**

## Available during Exhibitor move-in and move-out

This special service is offered exclusively for this show - Small Passenger Vehicles ONLY!

A Triumph attendant will transfer materials from your personal vehicle onto one of our carts and transport it to and/or from your booth for a charge of \$ 75.00 round trip OR \$37.50 one way (into or out of the show).

The minimum charge is \$37.50.

A cartload is Ten (10) pieces or less (weighing less than 250 lbs total).

Payment must be made prior to performance of service. Advance payments can be made using this form, or you can pay for the service at the Triumph Service Center at show site. Please see the cart service attendants when you are ready for the service to be performed.

ITEM	COST	TOTAL
Cart Service - Round Trip	\$75.00	<u> </u>
Cart Service - In <b>OR</b> Out	\$37.50	

\$

### AUDIO VISUAL ORDER FORM

### BELL HARBOR

INTERNATIONAL

CONFERENCE CENTER

(206) 269-4113 Phone

(206) 441-6665 Fax

Attn: Jennifer Johnson

jennifer.johnson@bellharbor.com

We are a full service audio visual provider.

Please Contact the planner for quotes.

Orders accepted August 30st to October 11th. Orders placed after the deadline will be subject to availability and may incur additional charges.

Prices are per day.

Installation: Equipment cannot be delivered to an empty booth. An authorized representative must sign all equipment at the time of delivery.

**Credits:** It is your responsibility to advise our service center representative of any problems with your equipment, and to check your invoice for accuracy prior to the close of exhibition.

**Cancellation:** Cancellation of equipment rental and services must be received 72 hours prior to delivery date.

Payment & Reservation: Reservation is secured by major credit card when order is placed. BHICC AV requires payment in full at the time order is placed. A written confirmation will be sent to you once order is placed.

I have read and understood the terms and conditions.

Signature:

#### Terms & Conditions

RENTAL AGREEMENT: All equipment rentals are based on the show rates for this specific show. Equipment charges are for show days only. Equipment delivered 1 day prior to show open will be at no additional charge. EXHIBITOR will immediately notify of any damage or loss to the rental equipment, and EXHIBITOR hereby agrees to be billed for any damage to, or loss of, rental equipment damaged while in EXHIBITOR's care, custody and/or control. EXHIBITOR's responsibility for equipment begins once the equipment is delivered to EXHIBITOR, and ends when EXHIBITOR returns equipment to BHICC AV. In no event shall EXHIBITOR permit any equipment to be used and/or possessed by other exhibiting parties other than the named EXHIBITOR without prior consent of BHICC AV in each instance. BHICC AV reserves the right to substitute like equipment.

PAYMENT TERMS: Full payment is due at the time services are ordered. All payments must be made in U.S. dollars. Orders received without advance payment or after the deadline date will incur additional (After Deadline) charges as indicated on the order form. In any event all pre-show orders must be paid prior to show start date. All materials and equipment are on a rental basis for the duration of the show or event. It is the EXHIBITOR's responsibility to advise personnel of any problem with any order, and to check invoices for accuracy prior to the close of show. Any orders or services placed at show site must be paid at the show. These payment terms and conditions shall be governed by and constructed in accordance with the LAWS OF THE STATE OF WASHINGTON. In the event of any dispute between the EXHIBITOR and BHICC AV relative to any loss, damage, or claim: such EXHIBITOR shall not be entitled to, and shall not withhold payment, or any partial payment due to BHICC AV for its services as an offset against the amount of any alleged loss or damage. Any claims against BHICC AV shall be considered a separate transaction, and shall be resolved on its own merits. BHICC AV reserves the right to charge EXHIBITOR for the difference between the EXHIBITOR's estimate of the charges and the actual charges incurred by EXHIBITOR, or for any charges that may be obligated to pay on behalf of EXHIBITOR, including without limitation, any shipping charges.

UNPAID BALANCES: Should there be any pre-approved unpaid balances after the close of the show, terms will be net, due and payable to BHICC upon receipt of invoice. Effective 30-days after invoice date, any unpaid balance will bear a FINANCE CHARGE at the lesser of the maximum rate allowed by applicable law, or 1.5% per month which is an ANNUAL PERCENTAGE RATE OF 18%, and future orders will be on a prepayment basis only. If any finance charge here under exceeds the maximum rate allowed by applicable law, the finance charge shall automatically be reduced to the maximum rate allowed, and any excess finance charge received by BHICC AV shall either be applied to reduce the principal unpaid balance or refunded to the payer.

## Company Name:

City/State/Zip:

Phone: \_\_\_\_\_Fax:

Exhibitor Information

On-Site Contact: On-Site Contact Cell #:

Address:

Email:

#### Show Information

Booth #:

Delivery Time:

#### **Payment Information**

For your convenience, will use this authorization to charge your credit card account for your advance orders, and additional amounts incurred as a result of show site orders placed by your representative(s).

Delivery Date:

Visa Master Card American Express

Account Number:

Expiration Date: \_\_\_\_\_\_ Security # (3 or 4 digit):

Cardholder's Name: — Address:

1001055.

City/State/Zip:

Authorized Signature:

### AUDIO VISUAL ORDER FORM

### BELL HARBOR

INTERNATIONAL

CONFERENCE CENTER

Show Name:		(206) 269-4113			
Group/ Vendor Name:			(206) 441-66	65 Fax	
Booth/Room:		Attn: Jennifer Johnson			
Event Dates:			jennifer.johnson	@bellharbor.com	
	QTY	Item Price	Number of Days	Extended Total	
3000-lumen LCD projector		\$397.49	Nomber of Days	Exiciliada foid	
32" Flat Panel Display		\$331.24			
42" Flat Panel Display		\$397.49			
50" Flat Panel Display		\$529.98			
60" Flat Panel Display		\$993.71			
Two Pole Style Floor Stand for Flat Panel Display		\$198.74			
Shelf for Two Pole Style Floor Stand		\$33.12			
VIDEO PLAYERS & RECORDERS		φ00.12			
DVD player		\$72.87			
MiniDV player/recorder		\$66.25			
		ψ00.20			
Analog phone line-restricted (local & toll free only)		\$106.00	<b>I</b>		
Analog phone line-unrestricted (Jocal & Join ree Only) Analog phone line-unrestricted (unlimited long dis	ancel	\$264.99			
Wired Internet Patch		\$112.62	ł – – – – – – – – – – – – – – – – – – –		
4 Port Network Switch		\$66.25			
Complimentary High Speed Wireless at 9megs on 3	rd Flaar	400.2J			
		¢0//00			
Laptop Computer PC Mac		\$264.99			
Desktop computer PC Mac		\$264.99			
Powered Computer Speaker		\$46.37			
19" Flat Panel Monitor		\$99.37			
22" Flat Panel Monitor		\$132.50			
24" Flat Panel Monitor		\$198.74			
Wireless PowerPoint clicker		\$33.12			
POWER			T	-	
Extension Cord & Power Strip		\$19.87			
500Watt Power to Booth or Table		\$86.12			
1000Watt Power to Booth or Table		\$132.50			
Dedicated circuits up to 20 amps		\$198.74			
Dedicated circuits up to 30 amps, 208v		\$298.11			
Dedicated circuits up to 50 amps		\$463.73			
Dedicated circuits up to 60 amps - 3 phase		\$662.48			
DISPLAY					
		\$13.25			
Additional table 6' or 8' (circle one)		\$19.87			
Additional table 6' or 8' (circle one) Tall Cocktail Table with linen		<b>4</b>			
		\$6.62			
Tall Cocktail Table with linen					
Tall Cocktail Table with linen           Tripod Display Easels		\$6.62			
Tall Cocktail Table with linenTripod Display Easels5', 6' or 8' Tripod Projection Screen		\$6.62 \$66.25			